

# San Francisco General Hospital Outpatient Renal Center

SFGH Joint Conference Committee  
February 14, 2012

# Goal

To expand and ensure dialysis services for San Francisco safety net population.

# History

- 1967 - Grant from the State of California to UCSF Med Center established the UC Renal Center at SFGH
- 2001 - UCSF Medical Center notified SFGH it would no longer license the UC Renal Center at SFGH
- 2002 - UC Renal Center at SFGH becomes independently licensed and operated by UCSF Dept of Medicine at SFGH
- 2003 - Due to Financial losses, UCSF Dept of Medicine at SFGH unsuccessfully tries to sell the facility or partner with a private company
- 2003 – Facility and license transferred to SFGH and renamed SFGH Renal Center

# Current Operations

- 13 Chair Hemodialysis hospital based unit
- 3.7 shifts on Monday, Wednesday and Friday from 5:30am – 8:00pm
- 3 shifts on Tuesday, Thursday and Saturday from 5:00am – 6:00pm
- Annually, 40 - 70 newly referred patients are, in turn, referred to community dialysis units due to lack of capacity at the SFGH facility
- Annually, 15 to 20 uninsured patients begin dialysis at the SFGH Renal Center and are subsequently transferred to community dialysis units when they obtain Medi-Cal insurance
- Peritoneal (CAPD-Home-Based-Program after patient completes SFGH On-Site Training) - Severe space constraints limit capacity to only 30 patients

# Patient Volume Annual Sessions

<u>Program</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
Hemo	11,581	12,368	12,604	12,484
CAPD (Home)	8,263	8,689	7,847	10,232
<b>Totals</b>	<b>19,844</b>	<b>21,057</b>	<b>20,451</b>	<b>22,614</b>

# Expanding Hours

In December 2011, SFGH Hospital Administration and the UCSF Dean's Office at SFGH authorized the Renal Center to expand its hours. Although this will help to meet the demand for service, it does not address the physical plant issues, increase demand and long-term financial issues.

# Issues

- Current space does not meet 2010 CMS Life Safety Code:
  - Open Stair Well in Building 100 without a Fire Barrier
  - No Sprinklers
- Inadequate space for expanding beyond current capacity (13 Chairs).
  - not cost efficient
  - doesn't meet growing demand in SF Safety Net
- Space design is inefficient, does not allow for an economic RN and Tech staffing model

# Financial Analysis

	HD+CAPD Current 2012	Proposed 30 Chair LHH
Chairs	13	30
Patients	108	220
Machines	15	33
Sessions	22,700	42,680
Rev Loss/Gain	(\$122,265)	+\$762,482



# Regulatory and Market Changes

- Changing market has led to consolidations.
- Regulatory changes make it difficult for stand alone facilities.

# Reason for RFP

The decision to put out an RFP is not an effort to cut the SFGH or UCSF budget; it is a way to provide better services to more people in a manner that supports fiduciary responsibility to the people of San Francisco.

# Funding Plan

- LHH Rebuild Plans included a 6 Chair Dialysis Unit for LHH patients.
- 2008 – The 6 Chair Unit was dropped from the plan due to projected high operational costs.
- 2008 – New CMS Life Safety Code Requirements announced, effective 2010; SFGH Renal Center cannot meet these requirements.
- 2009 - LHH Rebuild plan revised to house a 30 Chair Unit (for both SFGH and LHH patients) using \$5 Million in LHH Rebuild Capital Funding
- 2009 - LHH Rebuild Capital Funding plan abandoned due to lack of Capital Improvement Funds

# Funding Plan

- 2010 – Developed current plan to issue Request for Proposal for contract with private/non-profit provider to:
  - Provide dialysis services to SF Safety Net patient population served by the SFGH Renal Center
  - Relocate SFGH Renal Center to the LHH Campus
  - Operate a larger 30 Chair facility at LHH under the management of the private/non-profit provider
  - Construct and equip the LHH located Dialysis Center
  - Treat all County responsible patients (i.e., Jail, undocumented patients) with understanding that the County will retain responsibility for these patients.